

## Job Description

### Position: Vice President, Market Access

#### The Opportunity

Millendo is a small but rapidly growing biotechnology company whose lead asset, livoletide, is entering a pivotal trial in the coming months. Based on a positive randomized, double blind placebo-controlled Phase 2 study, the company is investing in building the commercial team to provide a competitive advantage in the Prader-Willi syndrome (PWS) space. Millendo plans to commercialize this orphan product in the US by themselves and partner in other geographies. The company is preparing for success by recruiting commercial leadership talent in preparation for rapid growth and eventual product launch.

#### Role description

The Vice President, Market Access will lead the company's efforts at securing optimal patient access and reimbursement for the company's products with near term focus on livoletide, Millendo's late-stage development candidate for the treatment of hyperphagia in Prader-Willi syndrome. The Vice President, Market Access will lead the efforts to develop a compelling product value proposition supported by robust clinical and economic evidence with global geographic responsibility. This role will craft the market access strategy and create the vision and recruit a talented team to deliver on that strategy.

#### Location

Millendo's Waltham/Lexington site. Millendo's headquarters are in Ann Arbor, MI, but the Commercial/Medical Affairs team will be located in the Waltham/Lexington area outside of Boston, MA.

#### Hours

Full time with travel as needed

#### Responsibilities

- Recruit and lead a high performing market access team in preparation for livoletide's upcoming launch
- Develop, lead and execute a US-focused reimbursement and access strategy for livoletide
- Initiate delivery of HEOR analyses in preparation of the creation of a Global Value Dossier
- Lead early and ongoing interactions with European health agencies and conduct a European advisory board for preparation for European reimbursement and access, laying the foundation for eventual European/global partnering for livoletide
- Identify appropriate HEOR analyses necessary for reimbursement submissions and competitive messaging
- Provide commercial input regarding patient access considerations for pipeline product candidates

#### Requirements

- BS/BA degree; master's degree or higher preferred
- 12+ years in the biopharmaceutical industry, with at least 3 years specifically in market access
- Proven track record in pricing, reimbursement and market access
- Expertise in payer systems, HEOR methodologies and pricing and reimbursement across major global markets
- Strong strategic thinking skills, crafting strategic options, solving problems and prioritizing projects
- Experience leading and managing a team of pricing and market access professionals and working closely with senior company leaders

- Orphan drug development experience preferred
- Results oriented, with high standards for individual and team execution and achievement

#### **Reporting relationships**

This position reports to the SVP, Commercial Strategy and will work closely with Medical Affairs and the commercial and finance teams.

*We are an equal opportunity employer (EOE). We respect individual differences, embrace diversity throughout the organization, and value the unique strengths of each employee. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, sexual orientation, gender identity and/or gender expression, national origin, age, disability, genetic information or veteran status.*